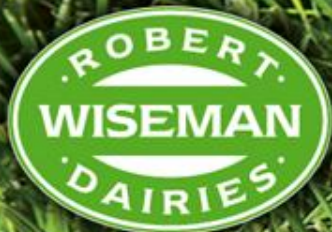


Robert Wiseman Dairies

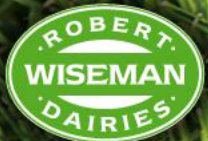
“Cool Heating”
An end users view !



Robert Wiseman Dairies

- Who are We?
 - Robert Wiseman Dairies processes almost 2 billion litres per year of raw milk.
 - Largest fresh milk provider in the UK (32% of the UK's consumption)
 - 6 Dairies geographically spread over the UK
 - 14 Distribution Centres
 - Employ over 4,500 staff
- Sustainability for 2015 (based on 2009/10 base line)
 - Greenhouse gases
 - Gas – 30% reduction
 - Electricity – 25% reduction
 - Refrigeration leakage - < 3% (aspiration !)
 - Transport – 15% reduction in fuel use
 - Renewable energy 10% (non transport)

Potential investment to achieve above goals and other sustainability targets within waste and natural resources = **£25 million.**

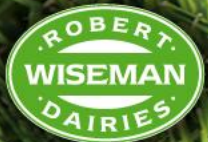


Wiseman's: Going Further



Refrigeration in the Group

- Types and numbers of refrigerated systems within the Group:
 - 55 x HCFC refrigerated systems (typically distribution centres)
 - 30 x HFC refrigerated systems (typically distribution centres)
 - 13 x Ammonia refrigerated systems (larger distribution and Dairies)
 - Natural refrigerants > 60% of total installed capacity
- Capital invested installing natural refrigeration systems over the past 5 years: £5.2 million.
- Objective to replace all man made refrigerated systems with natural refrigeration by 2030 (unless legislation changes).

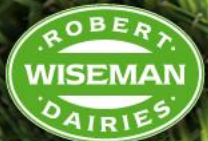


Wiseman's: Going Further



Manchester Dairy Project

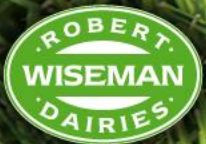
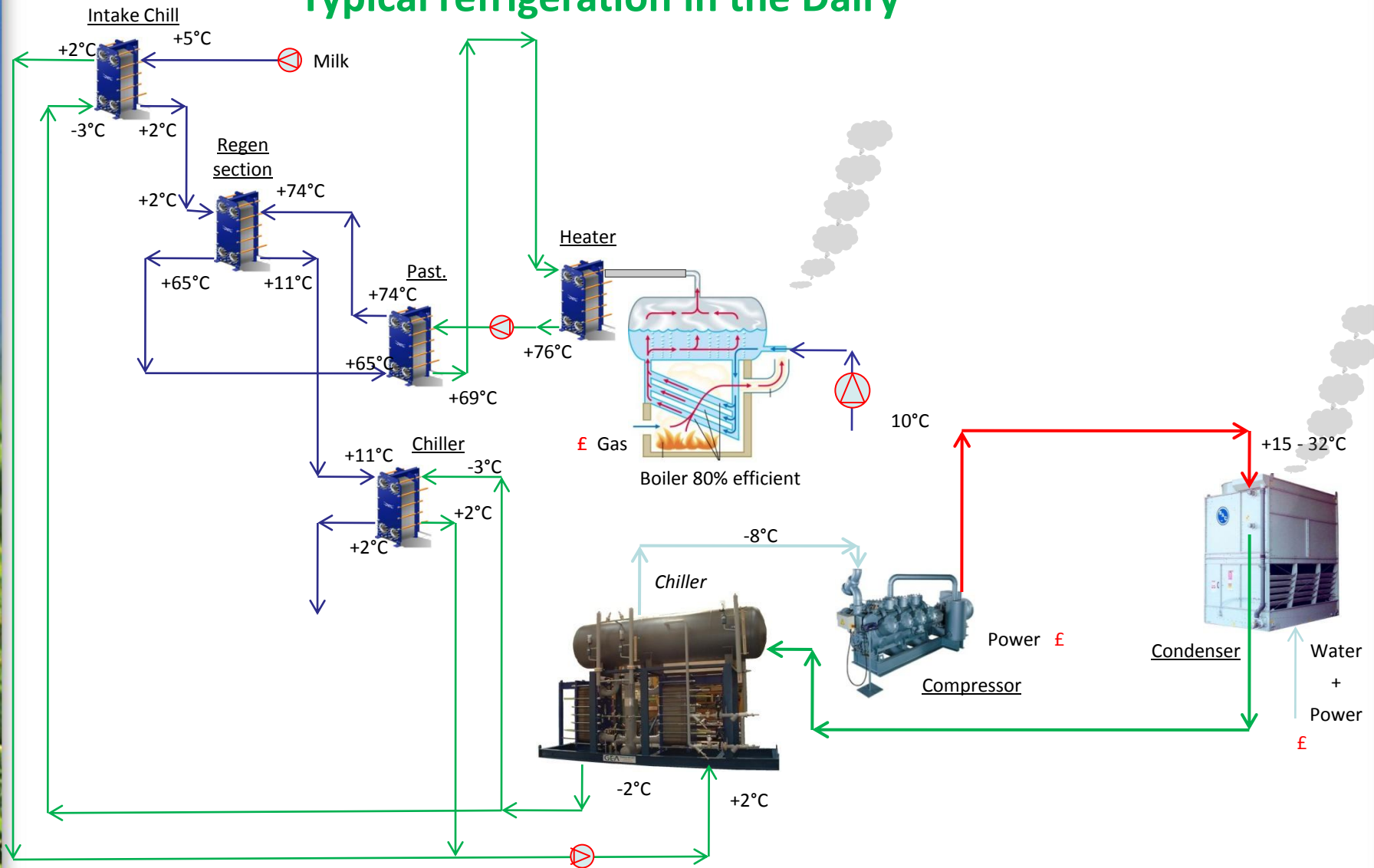
- 10 million litre/week raw milk capacity with 3 milk and 2 cream pasteurizers.
- Original requirement to replace 3 ageing R22 water cooled chillers with either a “drop in refrigerant” (R422D or like) or new central ammonia based refrigeration plant (with no heating facility).
- Design
 - Average cooling requirements: 1400 kW, peaking at 2,500 kW.
 - Glycol temperature controlled at: -2°C
 - Required milk temperature: $+2^{\circ}\text{C}$
 - Side load of maximum 400 kW for chill store.
 - Design evaporating system: -5°C (“floating”).
 - “Floating” condenser control (Design maximum $+35^{\circ}\text{C}$).



Wiseman's: Going Further



Typical refrigeration in the Dairy

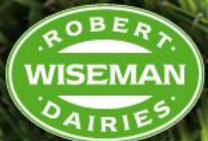


Wiseman's: Going Further



Incentive to Invest?

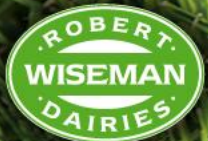
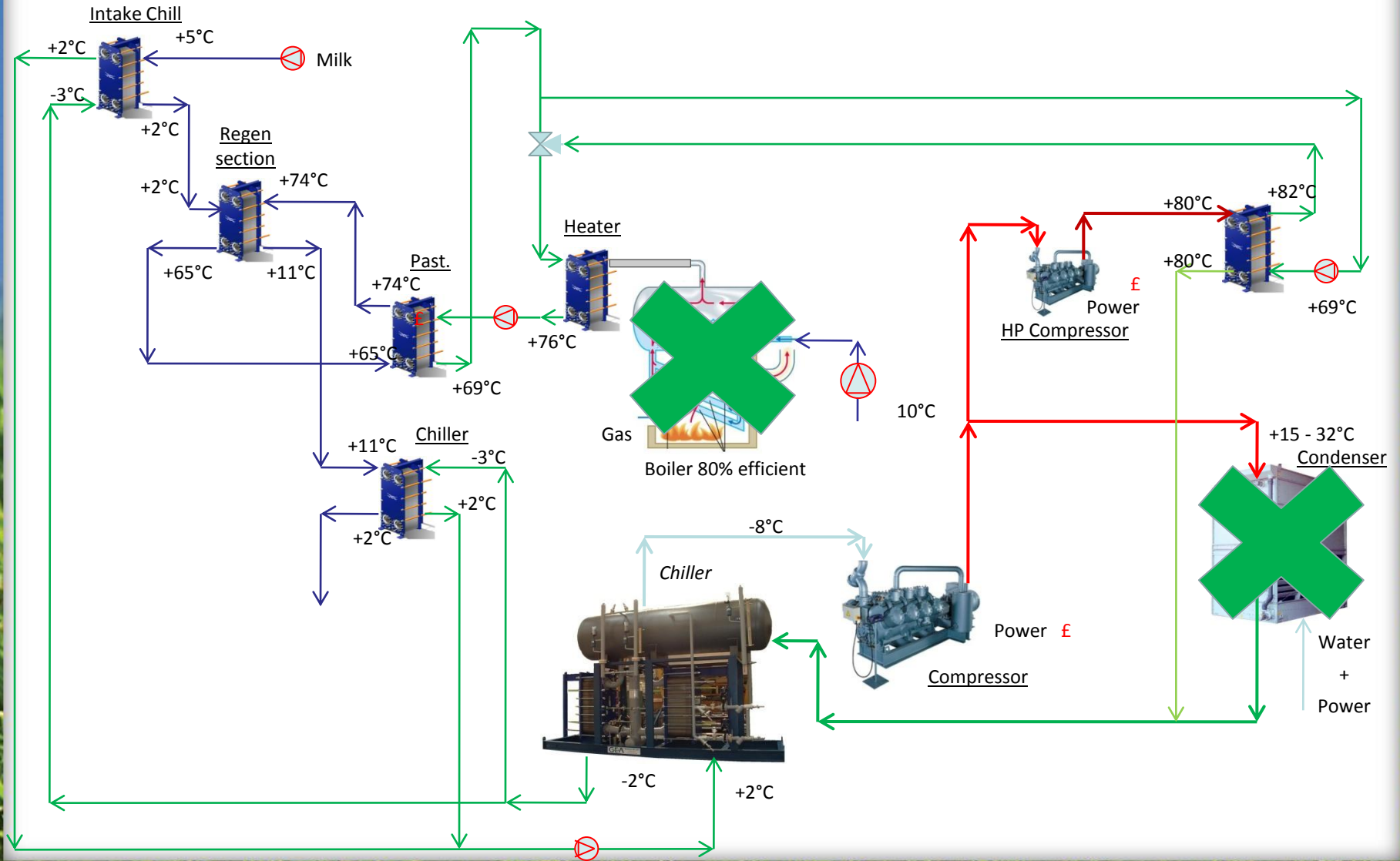
- Replacing old system with a central ammonia based refrigeration plant gave significant performance increases (40%) but the increased capital cost led to poor return on investment. 11 years +
- Working in cooperation with our chosen provider we looked at various schemes to drive the return on investment down. One of these was the introduction of a high temperature ammonia based heat pump.
- The Dairy heating requirement:
 - 3 Milk and 2 Cream pasteurizing lines.
 - Requiring milk pasteurising temperature: $>72^{\circ}\text{C}$.
 - 76°C water loop currently produced by traditional gas driven boiler.
 - Additional C.I.P and sterilization processes.
 - Total heating capacity: 80 - 920 kW, peaking at 1,500kw.
 - Main loop design temperature: $> 80^{\circ}\text{C}$ water, blended locally with fine tolerance.



Wiseman's: Going Further



Refrigeration in Manchester Dairy – with heat pump

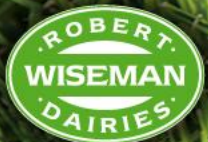


Wiseman's: Going Further



Challenges

- There have been a number of challenges during the commissioning of the system some of which are detailed below:
 - Initial reliability due to innovative nature of the project. (The first multi stage piston compressor heat pump working in these elevated conditions in the world)
 - End user confidence.
 - Project team confidence. R&D ?
 - Resource levels to manage the project.
 - Lack of realistic support from Governmental Funding (shared knowledge but not support).

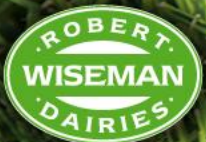
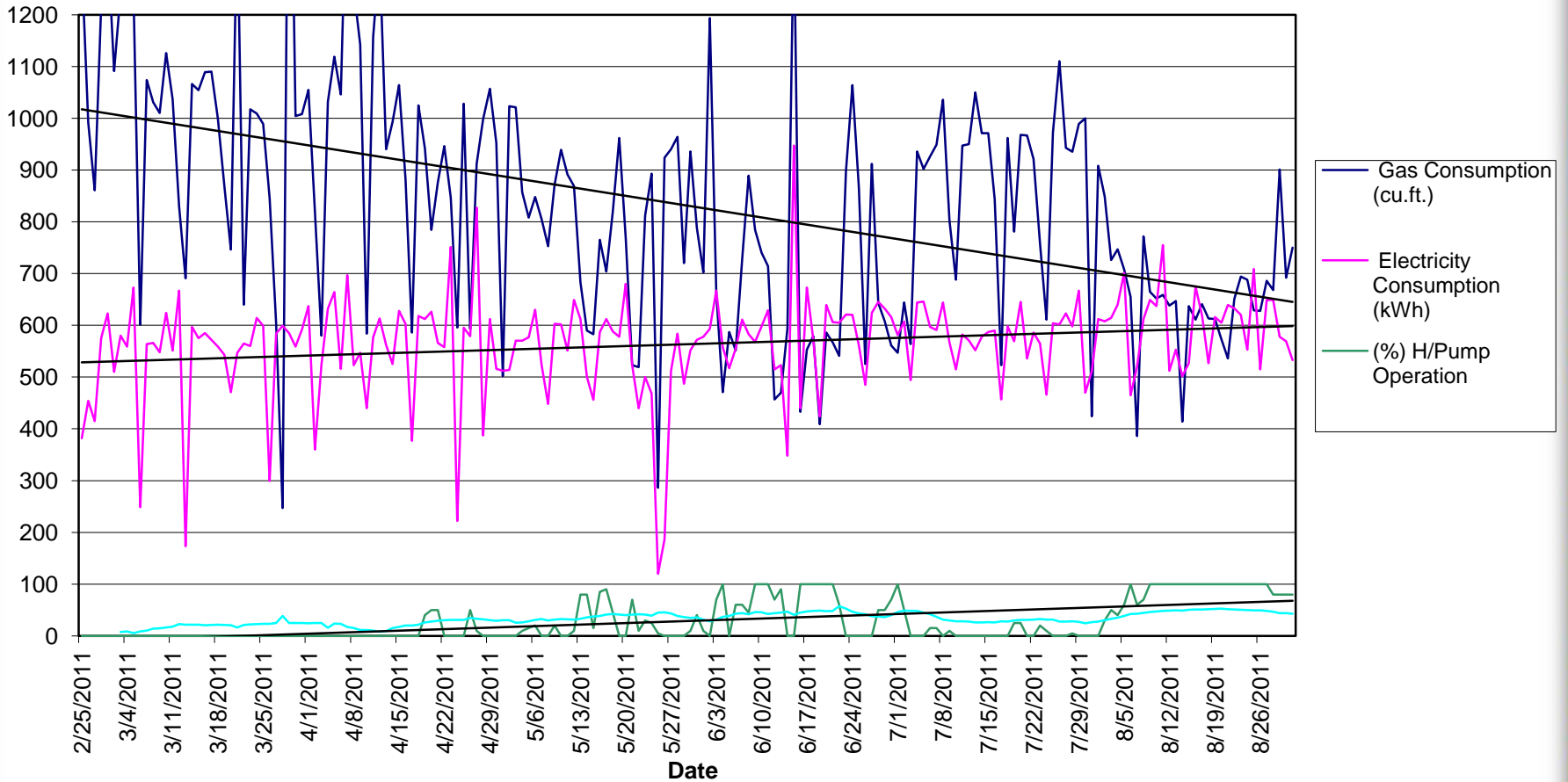


Wiseman's: Going Further



Actual savings so far....

Daily Utility consumption



Wiseman's: Going Further



COP comparison (with and without heat pump)

Without Heat Pump

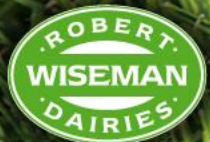
- Boiler performance: Cop Heating = 0,8
- Cost per kW natural gas = £0.038 - cost per MWh heating £30,40

With Heat Pump

Heating COP for system with two stage heat pump

Compressor	Rpm	To (°C)	Tc (°C)	Qo (kW)	P (kW)	Qc (kW)	COP cool	Cop heating
3 x Grasso V 1100	700	-5	16	1400	154	1554	9.1	
1 x Grasso 810	1191	16	43	684	90	774		
2 x Grasso 65 HP	1059	43	80	792	133	920		5.2
Extra for heating					175	920		

- Cost per kW electricity = £0.07 - cost per MWh heating £13,46
- Saving in water and effluent = £4,3 per MWh heating
- Saving in CO² per year 1,135,000kg



Wiseman's: Going Further



Actual savings so far..

- During recent performance trials (comparing with a similar period last year) the following measurements were recorded.
 - Net reduction in electrical energy for refrigeration and heating >20%
 - Gas usage down from 6,470 cu. Ft to 3,200 cu. Ft (>52%)
 - Water reduction. >50%

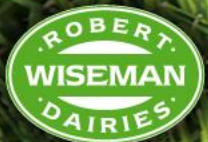


Wiseman's: Going Further



Reactions

- Senior Management and Board of Directors fully supportive of project
- Customers very interested in technology and potential savings !!!
- Industrial Energy Efficiency Accelerator Programme deemed project not to be innovative. Carbon Trust programme has been unsuccessful in sharing knowledge
- Plant supplier fully supportive during varied challenges of project
- Other companies within dairy sector very interested but market extremely competitive

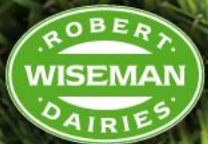


Wiseman's: Going Further



The future.....Manchester

- Increase utilisation of Manchester heat pump (expect 70% gas reduction).
- Build confidence and reliability.
- Revisit Governmental funding initiatives for renewable heat
- Recover investment (especially in current market)
- Sharing of experiences within the industry? Caveat of funding??



Wiseman's: Going Further



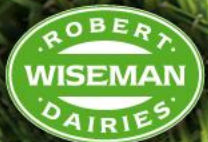
The Future...General

- Do we invest again?? Potential to save significantly more at 2 larger dairies but ROI excessive (> 10 years)
- Plans to replace 3 more HFC systems with ammonia held due to poor ROI. Incremental upgrades only
- We need clear direction with respect to HFC's phase out.
- We need an incentive to invest...no user appetite. Capital is expensive – major barrier.
- Not classed as renewable energy – Encouraged to replace gas rather than reduce (Biomass)
- We need effective knowledge sharing in a competitive environment
- Manufacturers need support in development of these alternative technologies
- Heat pump is only beneficial if installed at same time as main plant. (Could be an incentive to change from HFC's)
- Would we do it again???



Thank You

Any questions?



Wiseman's: Going Further

