Experience with Natural Refrigerants

Andrea Asch

Manager of Natural Resources

Ben & Jerry's













Pen place on se dedicated to a sustainable corporate concept of linked prosperity.

Our mission consists of 3 interrelated parts:



To make, distribute & sell the finest quality all natural ice cream & euphoric

concoctions with a

continued commitment to incorporating wholesome, natural ingredients & promoting

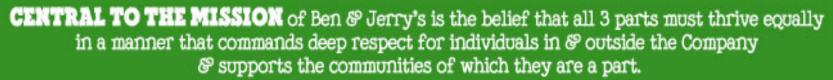
business practices that respect the Earth & the Environment.

ECONOMIC

To operate the Company on a sustainable financial basis of profitable growth,

increasing value for our stakeholders & expanding opportunities for development & career growth for our employees.

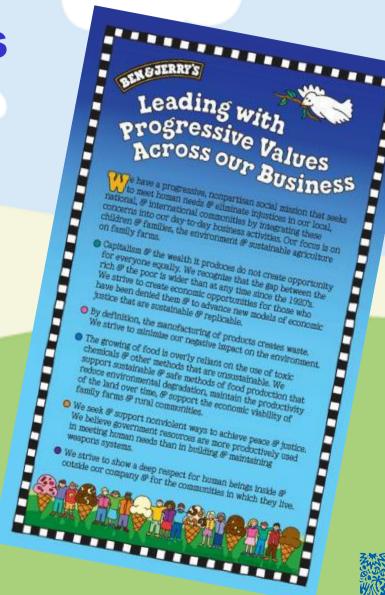
To operate the Company in a way that actively recognizes the central role that business plays in society by initiating innovative ways to improve the quality of life locally, nationally & internationally.



Ben & Jerry's Progressive Values

- economic justice
- the environment
- sustainable & safe food
- peace & justice
- respect for human beings
 & communities





Unilever's Environmental Commitment

- Unilever' Sustainable Living Plan: "Decouple our growth from our environmental impact... halve the environmental footprint of the making and use of our products by 2020:"
 - Less greenhouse gases
 - Less water
 - Less waste
 - More sustainable sourcing





Ben & Jerry's and Unilever Partnership

- Unilever's vast global technical experience in natural refrigeration
- Ben & Jerry's US capability to complete the EPA regulatory process to obtain approval to use HC gas in the US
- Ben & Jerry's has been working on natural refrigerants since 1993
 - Greenpeace Greenfreeze





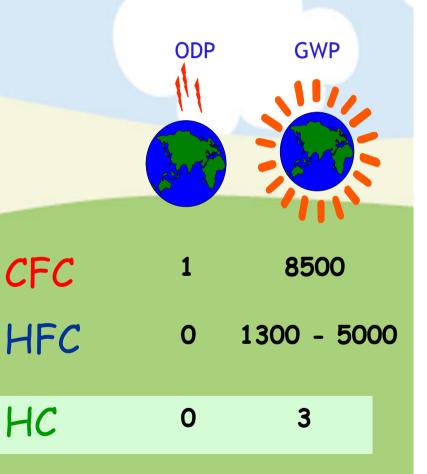


Why HCs for Ice Cream?

ODP= Ozone Depleting
 Potential, the amount a chemical will degrade the ozone layer.

GWP= Global Warming
 Potential, how much heat is trapped in the atmosphere

 HC Gas is environmentally better than the other options and the cabinets are 10% more energy efficient



Results and Savings

- US Roll-out of HC Freezer technology
 - 2012: 700 Freezers:
 - CO2eq reductions: approx 92 tonnes
 - Cost: <5%
- Future Opportunities: Lean & Green Freezers
 - -2013: 700 Freezers
 - CO2eq reductions: approx 130 tonnes
 - Cost: <5%
 - Continued improvement with greater efficiencies



Historic Barriers

- Availability:
 - In certain regions it is difficult to obtain HC gases
- Service and Maintenance:
 - The lack of qualified service and maintenance
- Legal restrictions:
 - In countries like the US, the use of HC's has restricted
 - Several international standards restrict HC charge quantity in cabinets up to 150g





Current Solutions

- Availability:
 - Encourage gas suppliers to create a global sales
 & service infrastructure
- Service and Maintenance:
 - Training & certification for working with HC has been established (national/regional)
- Legal restrictions:
 - Companies & Organizations to initiate & support USA EPA (SNAP) for specific HC applications
 - Opportunity for revising restrictions on HC charge to develop further freezer technologies.





HC Approval in the US

History of the Regulatory Process with EPA's SNAP

- •Aug 2008 Underwriter's Laboratories approves safety of HC IC cabinet
- •Sept 2008 50 HC cabinets placed in DC and Boston test markets under EPA's Clean Air Act alternatives policy
- •Oct 2009 Ben & Jerry's submits Significant New Alternatives Policy application to EPA



December 2011 EPA Approves the use of HC Gas!



Lesson's Learned

- Collaboration
 - Unilever and Ben & Jerry's each provided expertise that made the process successful
 - EPA was dedicated to see the process through
 - Greenpeace was an important partner
 - Related industry support was critical
 - Gas providers
 - Technicians
 - Equipment manufacturers







Future Plans

- Continue the implementation of HC freezers
- Improve the energy efficiency of the freezers
- Identify future opportunities to expand the technology to other cabinets





Thank you!

From Ben & Jerry's and Unilever



