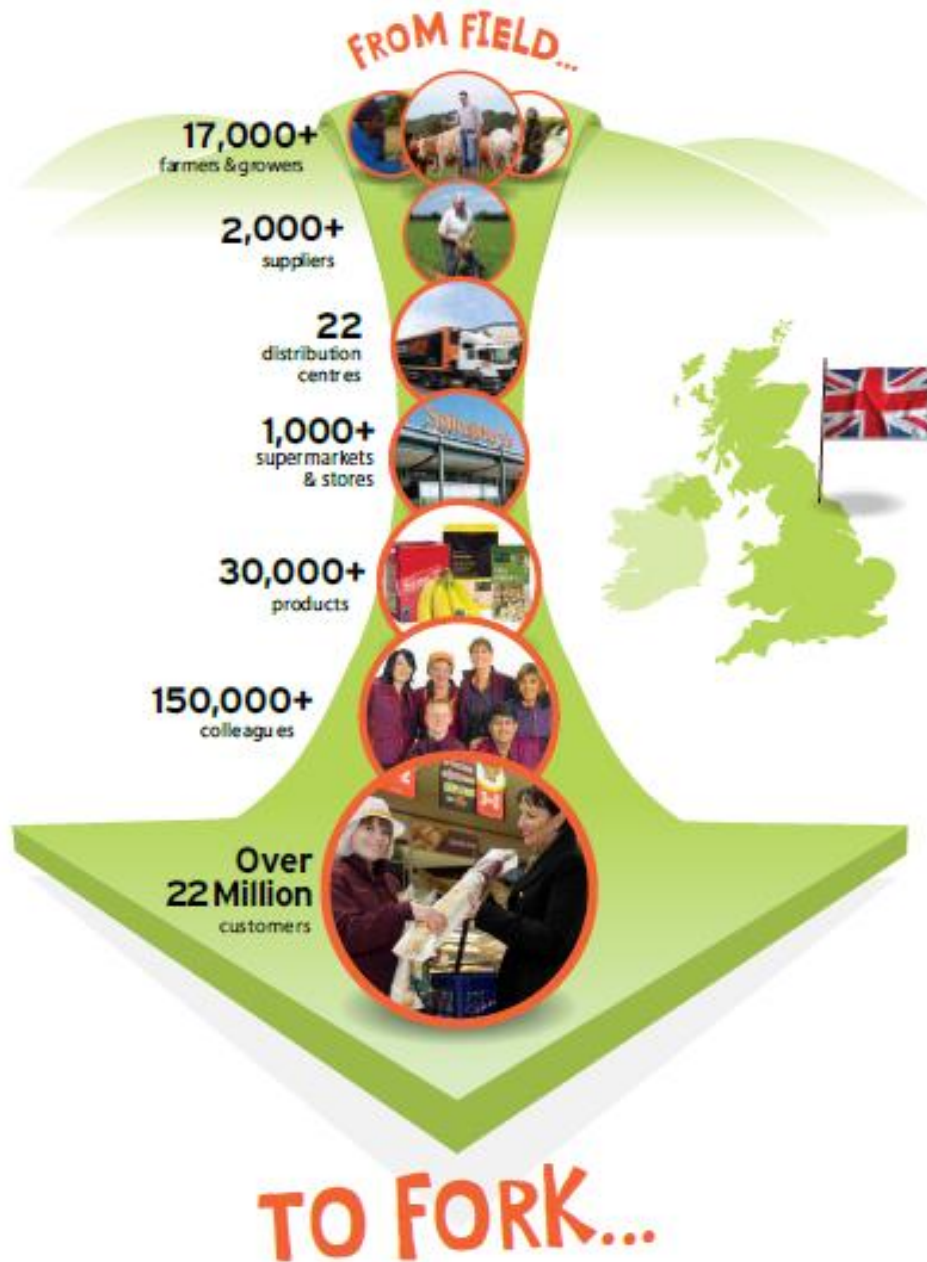
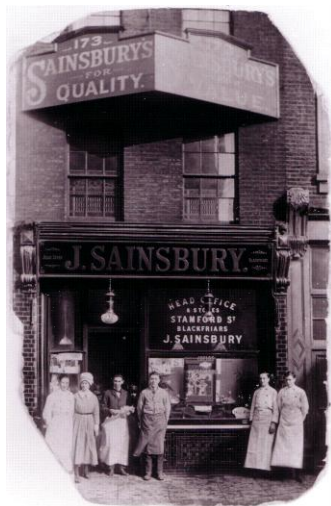




Sainsbury's  
Supermarkets Limited

*John Skelton, Head of  
Refrigeration*



**Sainsbury's**  
*live well for less*



**WE PROVIDE**  
HEALTHY, SAFE, FRESH  
AND TASTY FOOD







# Sainsbury's 20x20 Plan

## Best for food and health



- 1** We'll continue to reduce salt, saturated fat, fat and sugar in our own brand products and we will lead on providing clear nutritional information, enabling our customers to make informed choices.
- 2** We'll double the sales of lighter alcohol wine and reduce the average alcohol content (ABV) of own brand wine and beer.

## Sourcing with integrity



- 3** We'll source all of our key raw materials and commodities sustainably to an independent standard.
- 4** Our own brand products won't contribute to global deforestation.
- 5** All the fish we sell will be independently certified as sustainable and we'll strengthen our position as the leading retailer for sustainable seafood.
- 6** Our sales of fairly traded products will hit £1 billion.
- 7** We'll double the amount of British food we sell.
- 8** All our meat, poultry, eggs, game and dairy products will be sourced from suppliers who adhere to independent higher welfare standards.
- 9** Our suppliers will also be leaders in meeting or exceeding our social and environmental standards.

## Respect for our environment



- 10** We'll put all waste to positive use.
- 11** We'll make sure that our own packaging has been reduced by a half compared to 2005.
- 12** We'll have reduced our operational carbon emissions by 30 per cent absolute and 65 per cent relative, compared with 2005.
- 13** Through robust water stewardship, we'll ensure that our supply chain approach is sustainable in areas of water vulnerability.
- 14** We'll have worked with our own brand suppliers to reduce carbon emissions across all of our own brand products by 50 per cent relative.

## Making a positive difference to our community



- 15** We'll have encouraged over 20 million children to enjoy physical activity in the decade.
- 16** We'll have donated over £400 million to charitable causes in the decade.

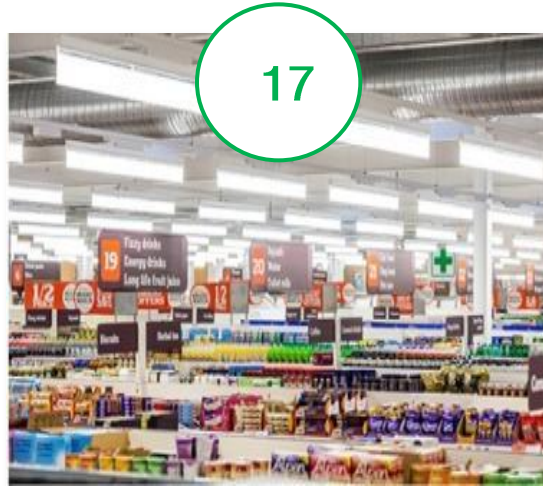
## A great place to work



- 17** We'll create 50,000 new job opportunities in the UK and at least half of our colleagues will have received externally accredited training.
- 18** 20,000 of our colleagues will have reached 20 years of service at Sainsbury's.
- 19** We'll increase the number of colleagues with shares in our business by 25 per cent.
- 20** We'll have provided 30,000 people from disadvantaged groups with work opportunities.



# Technologies



## 167 CO<sub>2</sub> Stores

- 166 Supermarkets
- 1 Convenience Store
- Trans-critical LT Booster Systems

## Support

- British Refrigeration Association short course
- Pack familiarisation
- Controls training
- Sainsbury's funded
- Spares and support structure

167

CO<sub>2</sub>





**ATMO**  
**sphere**  
solutions for europe  
**natural refrigerants**  
15-16 October 2013, Brussels

Thank you very much!