

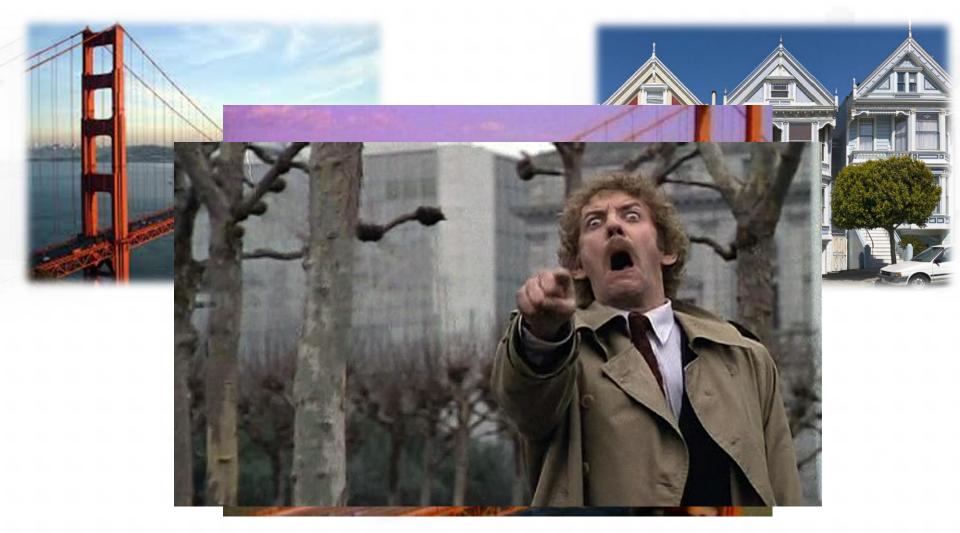


Opportunity Through Adversity: Natural Refrigerants in North America





Everywhere you look...





Data Points

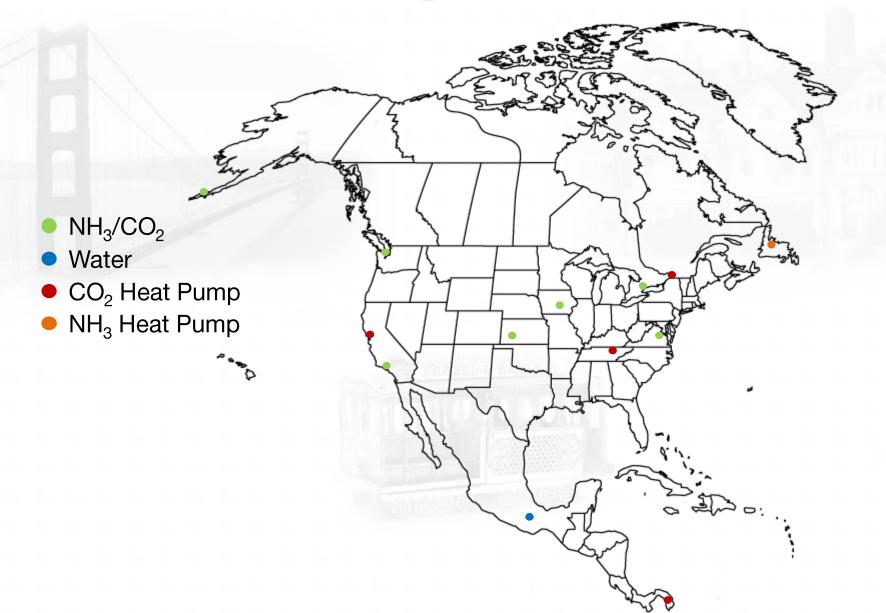
- "...ammonia is environmentally benign...and offers superior thermodynamic properties, cost and self-alarming odor (unlike natural gas, ammonia is its own warning agent). These facts suggest that the expanded use of ammonia as a refrigerant in light of the HCFC situation is not just highly worthy of consideration, but <u>necessary and practical</u>."
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-Forum: Ammonia as an alternative refrigerant ASHRAE Journal December 1990 p27 ff



Flagship Installations

Natural Five







State of the Industry

Where are we now?

- Trending Observations
 - Industrial
 - Dominated by conventional ammonia refrigeration
 - Strong drive to find charge reduction solutions
 - Commercial
 - Strong interest in natural refrigerants, but hesitant to adopt a complete solution
 - Great opportunities for "whole store solution" (hot and cold)



State of the Industry

Where are we now?

- Technical viability of natural solutions proven
- 2nd Generation solutions moving to market
- Greatest adoption risk remains economics
- Ability of equipment and service providers to establish a viable economic model of implementation critical to advance past demonstration projects
- Continued engagement on the part of all stakeholders to continue to advocate natural solutions
- Join us in the Food & Retail Session for a more detailed discussion



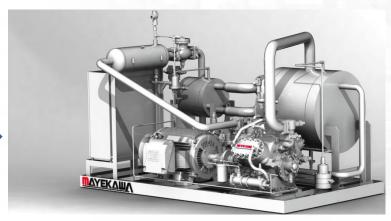


Compact Systems

Next Generation





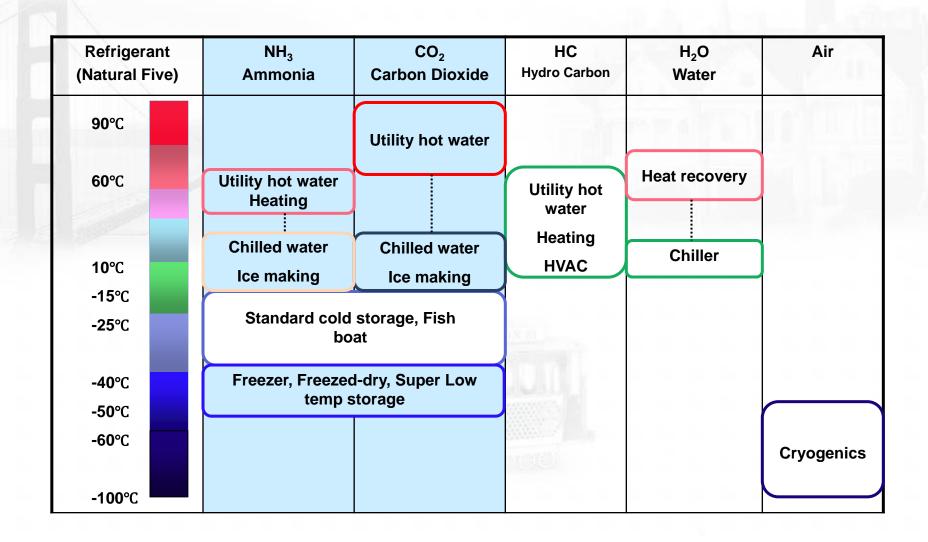




- Redundancy in components
- Size & Weight Reduction
- ~15% Price Reduction









Application Potential

Integrated Thermal Solutions



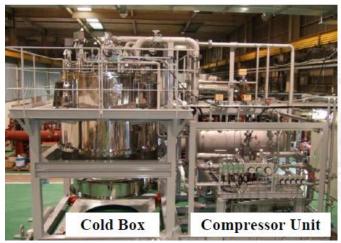






Developing the Future







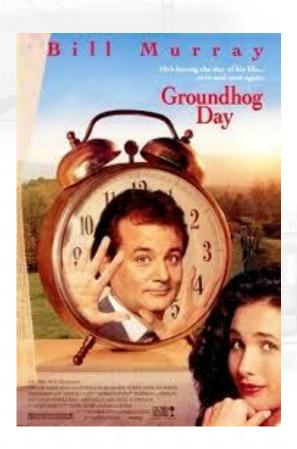






Groundhog Day

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-Forum: Ammonia as an alternative refrigerant

ASHRAE Journal December 2020



business case

natural refrigerants

June 18-19, 2014 - San Francisco

Thank you very much!

