



Installing & Maintaining

Natural Refrigeration Systems

Richard Heath, Source Refrigeration

Illusions of knowledge...

“The greatest obstacle to discovering the shape of the earth, the continents and the ocean was not ignorance but the illusion of knowledge.”

~Daniel J. Boorstin



I believe the same can be said for rapid adoption of Natural Refrigerant Technologies:



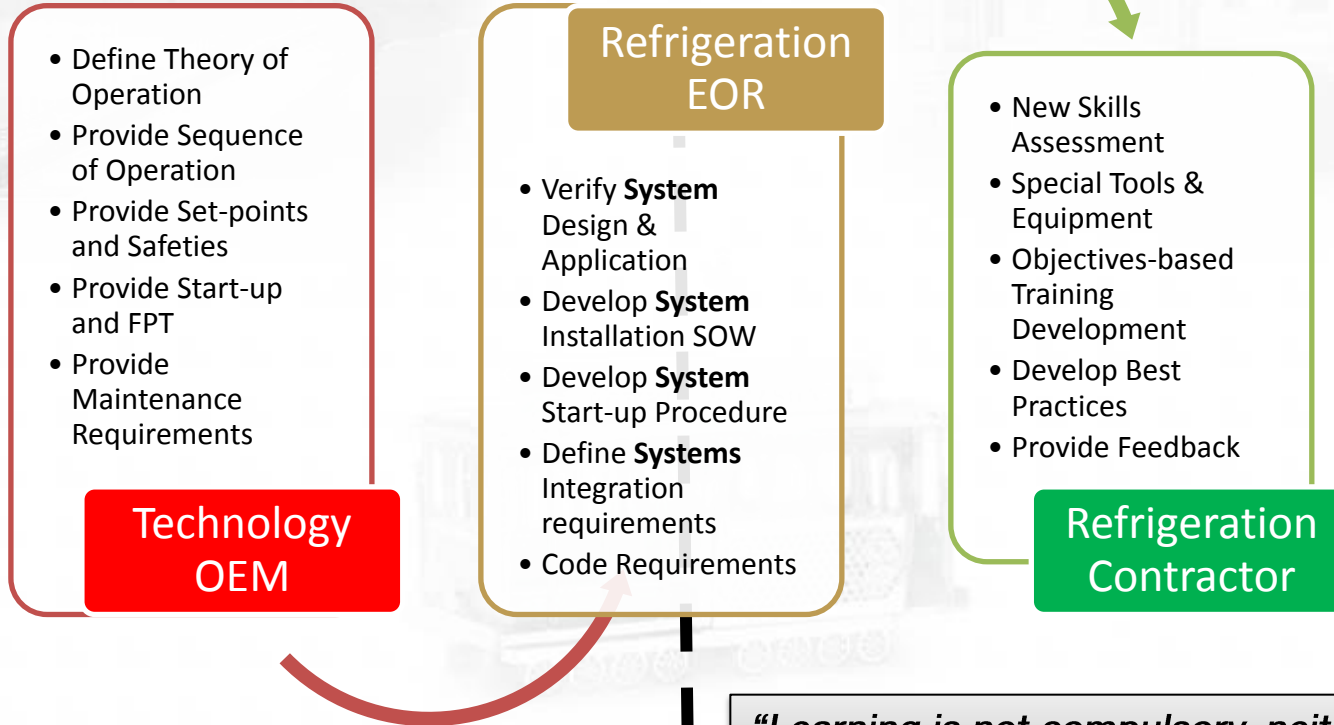
If the Technology is **NEW** then Ignorance of Installation & Maintenance is a Given.
Any illusion of knowledge without proper training and experience is just that...an illusion.

Minimizing the Unknowns...

Collaboration Between ALL Stakeholders is Critical for Success

"If you cannot describe what you are doing in terms of process, you do not know what you're doing."

- W. E. Deming



"Learning is not compulsory, neither is success."
- W. E. Deming

Installation of New Technologies...

One-offs vs. Sustainable Business Development



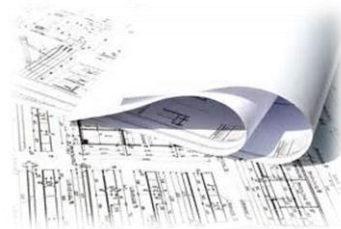
Understand the Design,
Installation, and Operation
Requirements



Acquire the Proper Tools



Develop Required Skills



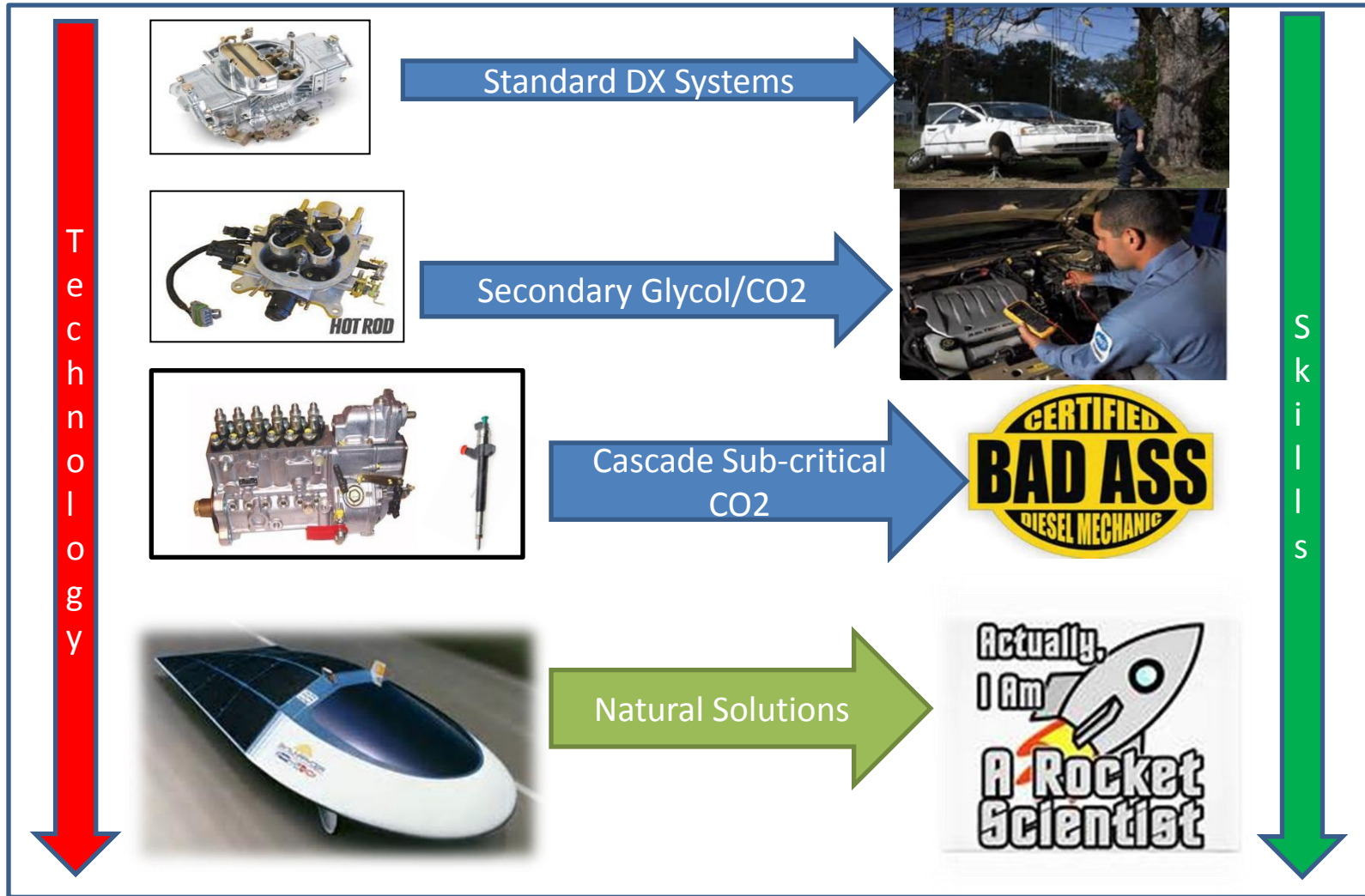
Develop Best Practices



*"If you cannot describe what you are doing in terms of process, you do not know what you're doing."
- W. E. Deming*

Operating & Servicing New Technologies...

Requires New Contractor & Technician Skills



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“It is necessary for us to learn from others' mistakes. You will not live long enough to make them all yourself.”

- Hyman G. Rickover



business case

natural refrigerants

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“The only source of knowledge is experience.”

- Albert Einstein



Refrigeration & HVAC, Inc.