



16-17 March 2015 in Brussels

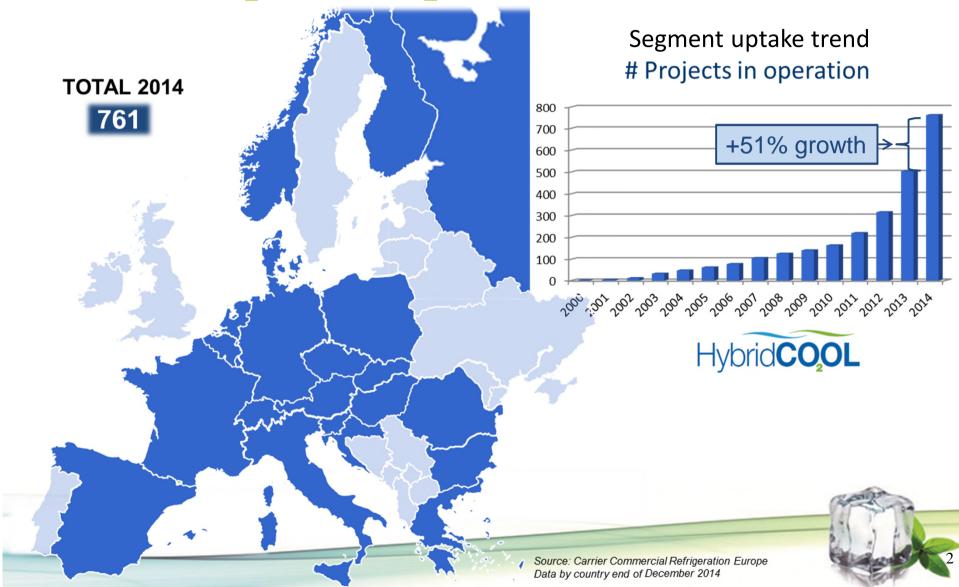
Segment Trends -CO₂ systems in Europe

Speaker: Stuart Webb, Sales Support CO₂ (international) Sponsor: Christoph Brouwers, Director Turnkey Operations

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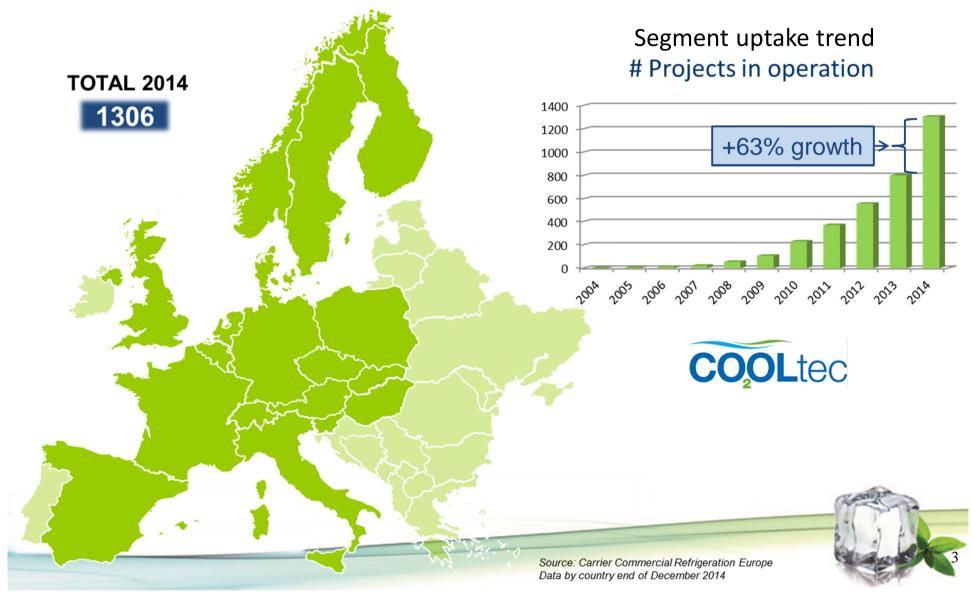
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SEGMENT EVOLUTION & CURRENT STATUS Carrier[®]CO₂ HFC/CO₂ subcritical projects in Europe



SEGMENT EVOLUTION & CURRENT STATUS

Carrier CO₂ transcritical projects in Europe



NATURAL REFRIGERANTS

Building on success: segment development

- Natural refrigerants now a mainstream solution
- >60% European supermarkets using natural solutions¹
- In the past, initial investment presented a barrier for costsensitive segments



- Renewed interest in CO₂ from cost-sensitive buyers
- Forward-thinking purchasing strategies are a must
 COOLtec

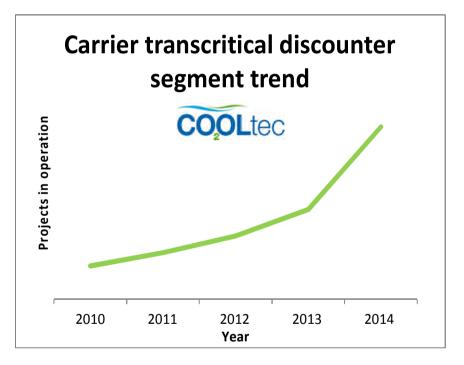


1. "Natural Refrigerants in Europe: The Drivers and Challenges for European Food Retailers" Carrier/Shecco, 2014

NATURAL REFRIGERANTS

Building on success: segment development

- Continued uptake by supermarkets / hypermarkets
- Increased interest from costsensitive buyers
- Momentum in discounter segment
- Cost-effectiveness & lifecycle cost





NATURAL REFRIGERANTS

Building on success: field expertise in CO₂

- Knowledge and training remain key
- COOLacademy opening March 2015
- 400m² "real life" store environment
- Tailored training programs
- Target groups:

COOLtec

- In-house field technicians
- In-house project engineers
- External field technicians





CO₂ HIGH EFFICIENCY

CO₂ transcritical - solutions for warm climates



Efficiency

Proven energy efficiency of transcritical CO₂ DX systems in cold to mild climates

Innovation

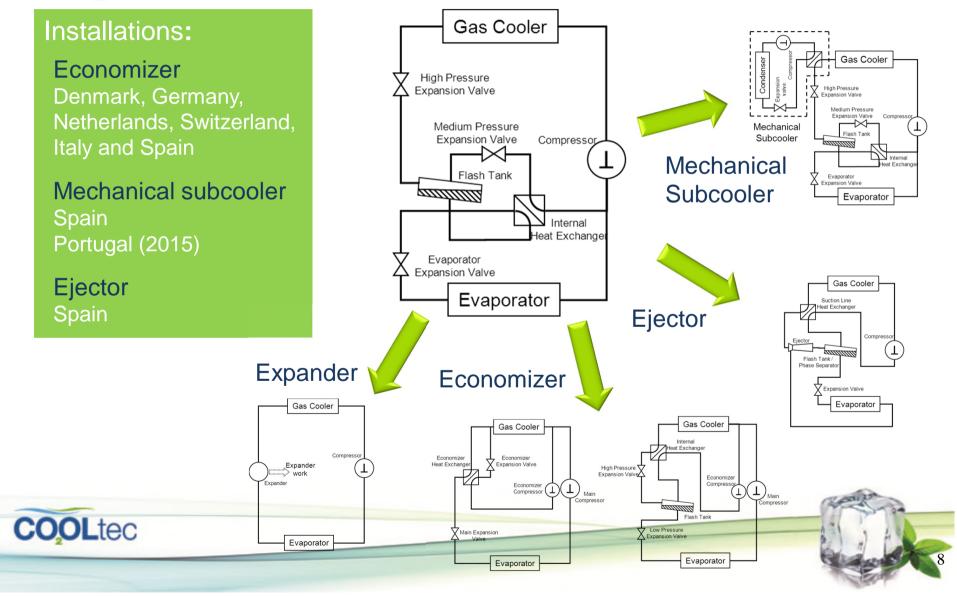
Next generation CO₂ DX systems being developed and field tested

Targeting attractive energy performance across all of Europe, eliminating current "CO₂ equator"



INNOVATION

CO₂ transcritical - solutions for warm climates



CO₂ BOOSTER WITH EJECTOR Field trial, Spain

Measuring operational performance, efficiency & reliability

Application:

Location: Total MT capacity: Total LT capacity: Controls:

Commissioned:



COOLtec

Food retail hypermarket,
Castellón de la Plana, Spain
222 kW
57 kW
Carrier PLC rack controller
September 2014







CO₂ BOOSTER WITH EJECTOR

Field trial, Spain: preliminary performance results

Measurement results for daily energy consumption (24h) during operation

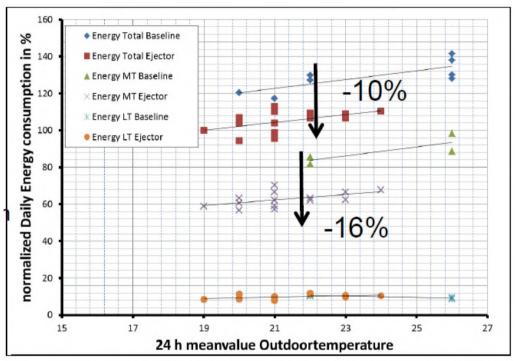
Operation with/without ejector for comparison

Reduced energy consumption in ejector operation mode:

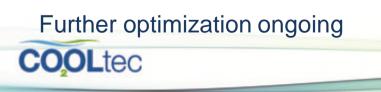
-16% MT compressor rack

-10% total refrigeration system

(MT rack + LT rack + cabinets light/defrost)



y-axis normalized, Total Energyconsumption Ejector @19°C = 100%





- CO₂ has become a mainstream technology in commercial refrigeration
- Revised EU F-Gas Regulation expected to further accelerate interest
- Continued growth for CO₂ systems
- Build technical field expertise across Europe (CO₂OLacademy)
- Solid progress being made towards elimination of the "CO₂ equator" across Europe









Thank you for your attention! For further information please visit our website www.carrier.com





Carrier has the right refrigerant for every application, but every application will not have the same refrigerant solution.