

AMERICA ATTACA business case

June 16 & 17, 2016 – Chicago

AMERICA ATTALO b u s i n e s s c a s e natural refrigerants

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Brand

 Operations in North America, South America, Europe, Asia, and Australia / New Zealand

| Americas | Europe | Asia Pacific / Australia |
|------------------------------|--------|--------------------------|
| ROHN KYSOR/WARREN BOHN | | |

Company overview





Parent

- Natural refrigerant system applications
 - Food Retail (Supermarkets, Hypermarkets, etc...)
 - Food Service (Convenience Stores, Fast Food, etc...)
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Entitiy

- Natural refrigerant system Installations
 - 249 HFC/CO₂ hybrid systems and counting
 - 11 transcritical CO₂ systems (additional in process)
 - Europe, North America & Australia
 - 2 ultra-low-charge ammonia-CO₂ cascade installed in the U.S.



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Ammonia Cascade Supermarket

- Store Opening: September 2015
- GreenChill Platinum Certified
- 850 MBh of cooling capacity
- Ammonia (NH₃) top cycle (53lb charge)
- CO₂ low temperature, direct expansion

Benefits

Optimized LCCP

- HFC-free system
- Ultra-low ammonia charge
 - Typically 0.75 lbs./ton refrigeration
 - 45 to 100 lbs. per store
- Up to 20% reduction in total cost of ownership (TCO)

First Practical Ammonia Design for Retail Environments

#2 Latest NR projects

Ammonia Cascade



Based on the ultra low charge



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Main Challenges

- Technician skill level / Proactively expand educational programs
- National & Local regulatory codes
- Availability of component suppliers

Necessary Next Steps

- Technician skillset
 - Expand and promote industry training to improve CO₂ and ammonia knowledge base.
- **Regulatory Codes**
 - Lack of harmonized standards (UL 1995, UL 471, UL 208...)
 - UL & building code standards not available for A2L (mildly flammable) refrigerants
- Component supplier base
 - Heatcraft is continuously looking for and qualifying new suppliers for alternative systems to improve system cost and payback.

#4 Lessons Learned

Pulling the Industry to Change





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F-gas (E.U.), effective May 20, 2014

| Commercial Application | GWP Limit | Date |
|--|------------------|------|
| Self-contained refrigeration | 2,500 | 2020 |
| Stationary refrigeration | 2,500 | 2020 |
| Self-contained refrigeration | 150 | 2022 |
| Centralized refrigeration | 150 | 2022 |
| except top side of cascade | 1,500 | 2022 |



California Air Resources Board (CARB) **Short-lived Climate Pollutant Reduction** Strategy – Proposed April 2016

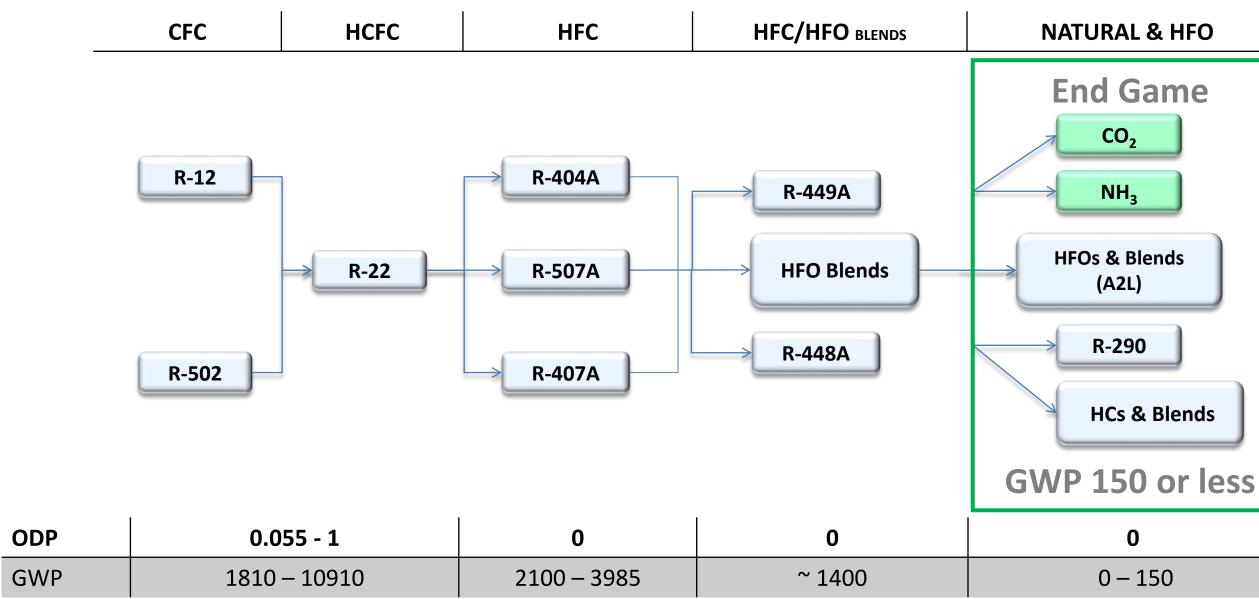
| Commercial Application | GWP Limit | Date |
|-------------------------------|------------------|------|
| Non-residential refrigeration | 150 | 2020 |



Natural refrigerants are immune to regulatory mandated GWP caps

#5 Future Plans

The Move Away from HFC's



Next Projects

- Additional transcritical CO₂ installations
- Transcritical CO₂ in cold storage application

New Technologies

- **Ejector Cycle**
- Non-Traditional Refrigeration Technologies



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Thank you very much!

