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Costco Wholesale Challenging Australia

- BConMgt(Build) GradCertPM GradDipLegStud
 - **Director of Real Estate & Construction**
 - Costco Wholesale Australia

AUSTRALIA ATMO

Timothy Hill



Costco Wholesale

Membership Warehouse Club Commenced operations 1976 in San Diego, CA Grown to be the 2nd largest Global retailer

729 Locations Worldwide with sales for the 2016 financial year \$118.7B Code of Ethics

- 1. Obey the law
- 2. Take care of our Members
- 3. Take care of our Employees
- 4. Respect our vendors
- 5. Reward our shareholders

Sustainability Commitment







Costco Wholesale Australia

Commenced operations in Docklands VIC, Aug 2009 Commenced fuel operations Crossroads NSW, Nov 2013 Eight locations, +\$1.5B turnover Ninth location under construction, Marsden Park NSW Existing Facilities mix of HFC (134a, 404a, 407f) and CO₂ cascade Typical warehouse refrigeration 1MW THR





Costco Natural Refrigerants

Distribution Facilities – NH₃ Australian First for Costco Warehouses – CO₂ LT cascade, 134a MT Transcritical CO₂, two 2016, four planned later this year – Canada 2017 Marsden Park, NSW – CO₂ LT cascade, 134a MT 2018 Epping, VIC – low charge NH_3/CO_2 HFC Phase Down







Costco Challenges

Manufacturers unwilling to supply Costco in AU Knowledge/training on CO₂ insufficient/inconsistent across AU/US NH₃ considered industrial not commercial Public perception of NH₃ Govt wants phase down of HFCs and yet does not deregulate NH₃ WHS High capital cost of natural refrigerant systems





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