

Global Market Trends A Danfoss Perspective

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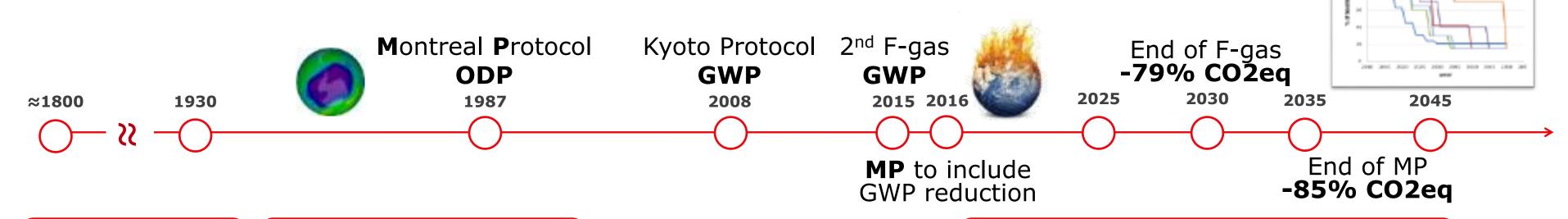


Source: Danfoss internal

Open RIEP Refrigerant Inventories & Emissions Atmospheric Environment - Velders study 2015

Refrigerant Transitions

History and Future Outlook



1st gen.: Naturals **R290, R717, Sulphur** dioxide,...

Requirement:

- Must work Issues:
- Explosive, toxic or both (A3, B3, B2)

2nd gen.: CFCs/HCFCs R11, R12, R502, R22

Requirement:

- Safe
- Stable
- Efficient

Issues:

Ozone depleting (ODP)

3rd gen.: HFCs R123a, R407C, R404A, R410A, **R32**

Requirement:

- Zero ODP
- Stable
- Efficient

Issues:

Global warming (GWP)

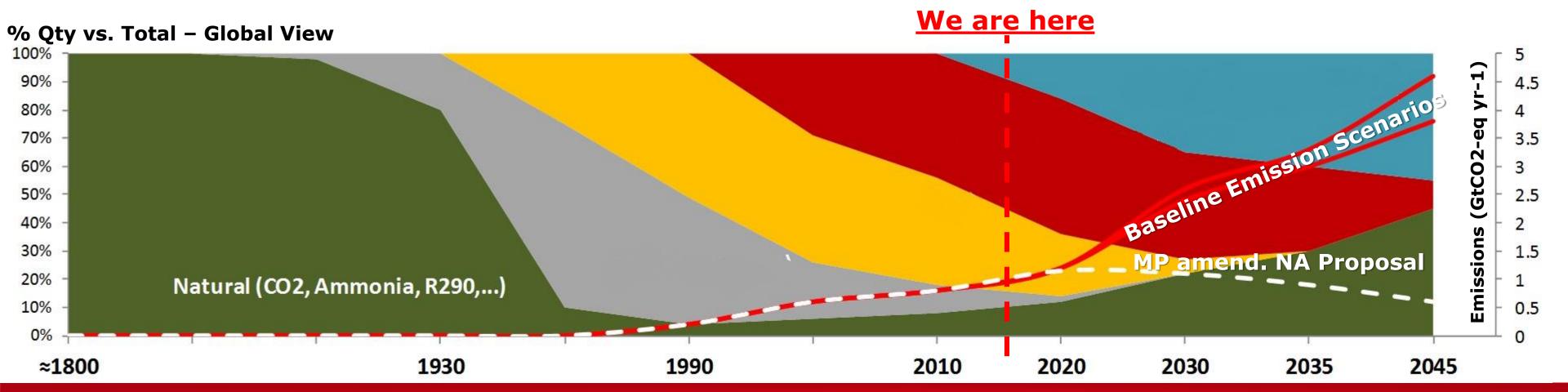
4th gen.: HFOs/Naturals R1234yf/ze, R1233zd, HFO blends

Requirement:

- Zero ODP
- Low / ultra low GWP
- Stable
- Efficient

<u>Issues:</u>

- Flammability (A2, A2L, A3)
- Mainly Low / very Low density



Long-term outlook

Air Conditioning

Applications Industries	Present	Short term Up to 2022	Long term 2022-2030	Natural Refrigerants
Centrifugal & Screw Chillers	R134a R1234ze	R134a R1233zd R1234ze	R1233zd R1234ze	
Scroll Chillers & Rooftops	R410A RR22 407C	R410A R32 R452B R454B	R290 R32 R452B R454B	
Heat Pumps, Window units, split systems	R290 R410A R32 R22/R407C	R290 R410A R32 R452B R454B	R290 R452B R454B R32	
VRF	R410A	R410A	R32	

Long-term outlook

Refrigeration

Applications Industries	Present	Short term Up to 2022	Long term 2022-2030	Natural Refrigerants
Industrial	R717 R744	R717 R744	R717 R744	
Centralised systems, Supermarkets	R744 R134a R404A	R744 R134a R448A/R449A R513A	R744 R290 HFO Blends	
Condensing units	R134a R404A R407A/F	R744/R290 R134a R513A/R450A R407A/F R448A/R449A R452A	R744 R290 HFO blends	
Self contained units	R290 R600a R744 R134a R404A	R600a R290 R134a R452A R513A	R290 R600a R744 HFO blends	



Natural refrigerants – Leading Danfoss solutions

Light commercial refrigeration

Green cooling range with R290



Green Cooling: Sustainable compressors for commercial refrigeration applications



- Most advanced design of compressors with remarkable efficiency improvement.
- Extended range of efficient compressors for R290 and R600a for any type of applications.
- Enhanced efficient application.
- Sustainability.
- No particular adaptation on refrigeration systems.
- Reduction of CO₂ emissions to atmosphere

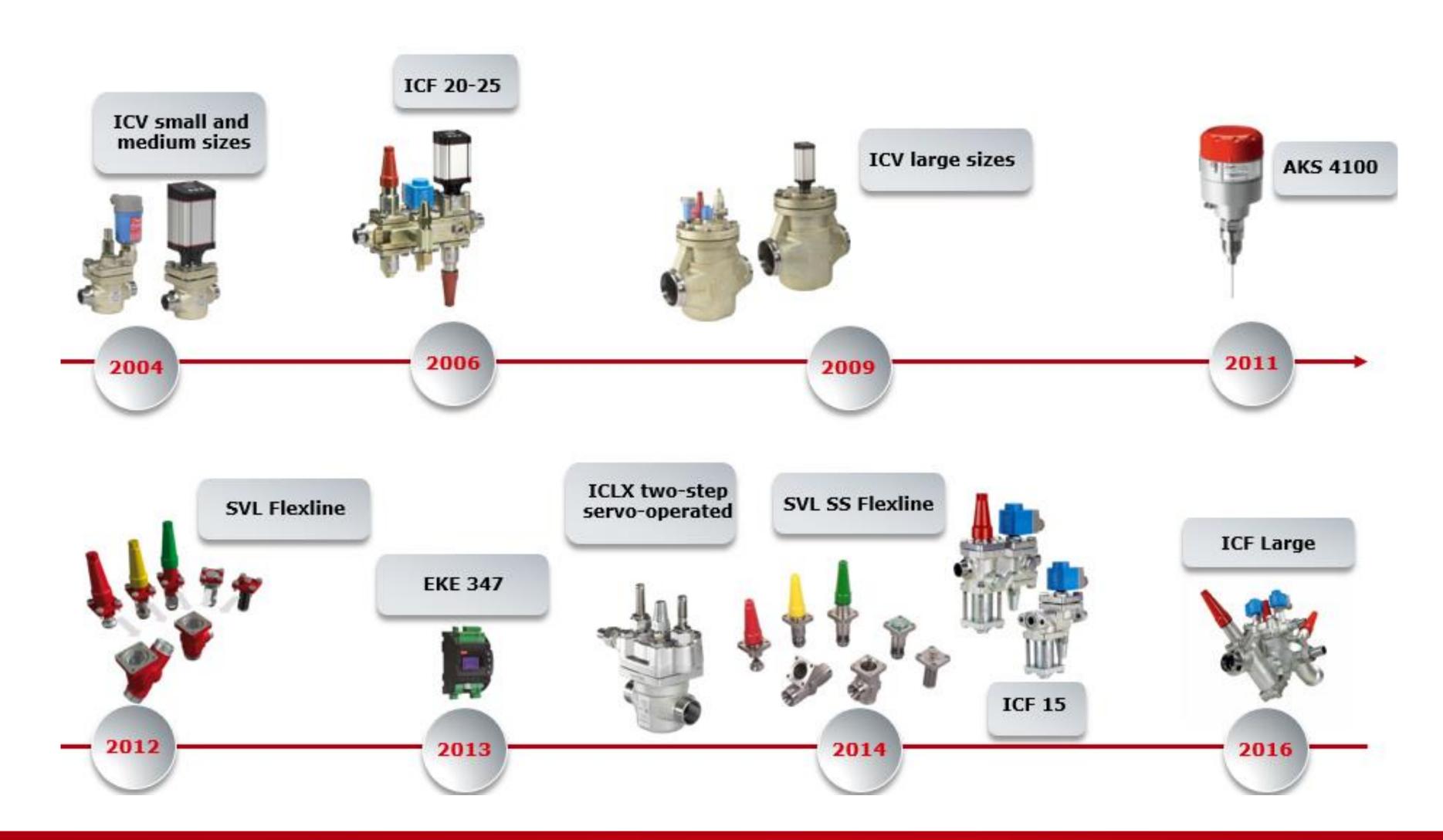






Industrial refrigeration

Leading innovation with NH₃ and CO₂ solutions



CO₂ transcritical technology development continues Ready for prime team with Multi-Ejectors!

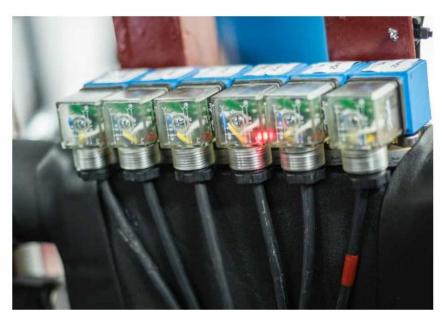
Ejector technology

- Bring cost down over time
- Reduce energy consumption

Next Steps

- Heat recovery
- Integrated Systems w/ Air Conditioning
- Flooded Systems





Danfoss Multi Ejector



System	Energy saving CO2 vs. R404a	Compressor saving vs. Booster
Booster	-11%	0%
Parallel compression	7%	15%
Gas ejector	10%	18%
Liquid & gas ejector	22%	27%

Potential energy savings by using parallel compression with Gas ejector or Liquid+Gas ejector. Comparisons made at 32°C



Natural refrigerants – spreading awareness

Danfoss Mobile Training Unit



Coming to Singapore in Q4 2017

Features:

- Three CO₂ Transcritical Modes:
- Booster System
- Parallel Compression System
- Multi-Ejector System
- Controller training stations (Pack, Case and Front End)
- Charging/filling/servicing training station (safety, procedure etc.)
- Simple one stage system with control system training station



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An entire week

dedicated to cool events, training, games, and shared moments, etc.

27 webinars planned all over the globe

Online quiz to test your knowledge



24/7 online resources for your refrigerant transition

Refrigerants.danfoss.com

CoolTools



Converting to the correct refrigerant requires the right refrigerant tools. We created these digital solutions to help you select the right refrigerant for your situation, find a compatible component, and ensure that the refrigerant is installed correctly in the cooling system.

- > Low GWP Brochure
- > Retrofit Guideline
- > Coolselector2
- > Low-GWP Tool

CoolSchool



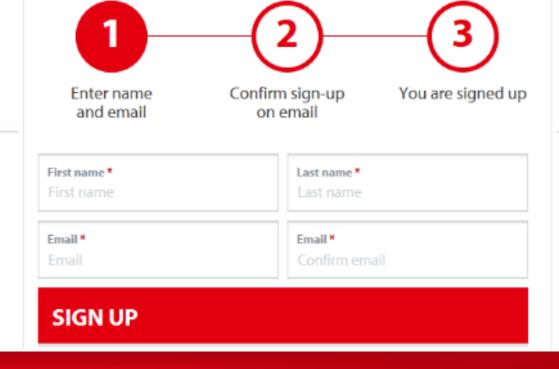
Danfoss offers a variety of educational solutions to help you understand the refrigerant changes and make the the best decisions about how to adapt to them. Watch videos, take online courses, attend webinars - we have something for everyone.

- > Refrigerant Videos
- Danfoss Learning Programs for Refrigerants
- > White Paper

Webinars



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