



# **About Castel**



## INTRODUCTION

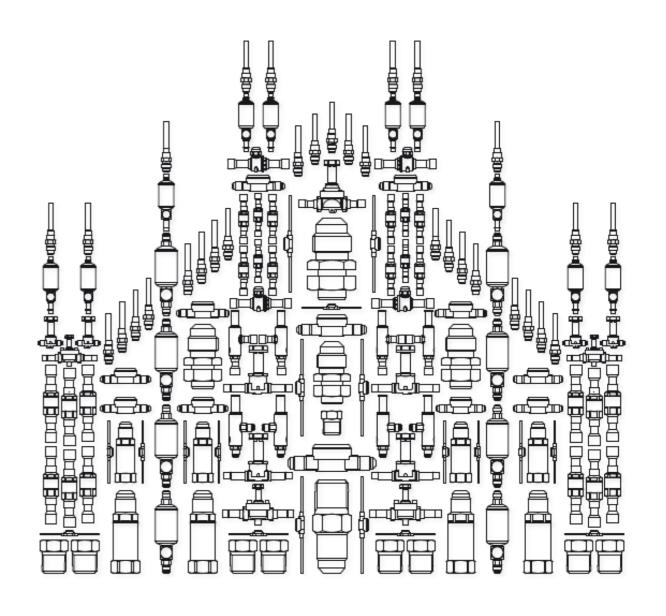
Castel, a leading supplier of refrigeration and air conditioning components, is a 100% Italian-owned family-run company which has grown and established a name for itself since 1961, thanks to its outstanding pursuit of innovation and unwavering desire to conquer markets not only in Italy, but also abroad.

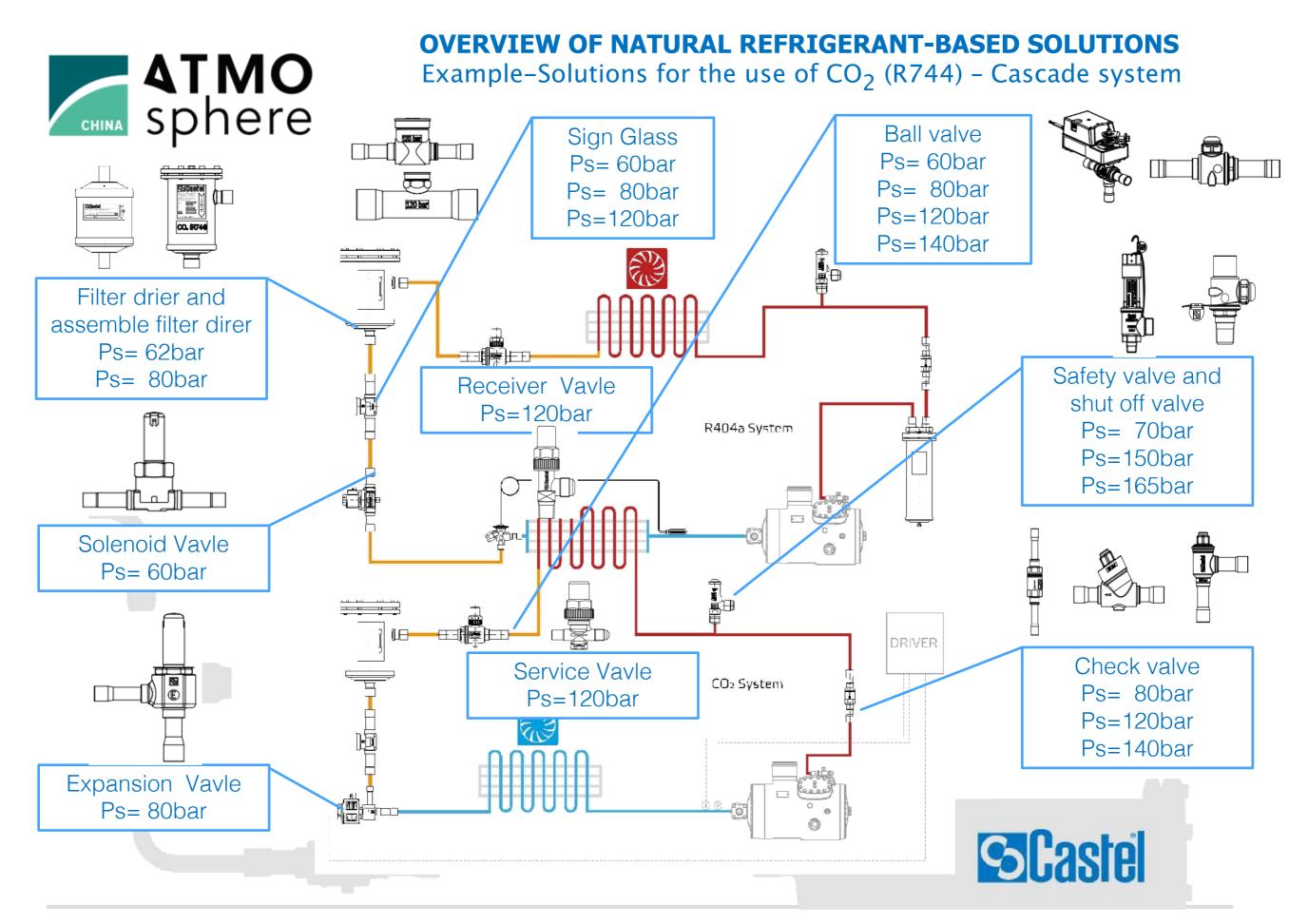


## INTRODUCTION

# **Our Mission**

Supporting an increase in our customer base with reliable, durable, high quality and technologicallyadvanced products, manufactured with respect for the environment, and supported and improved upon by levels of service that exceed industry standards, in order to consolidate the Castel brand's presence in its existing markets, and make the brand known in emerging ones.







# **China heat pump market**





# **China heat pump market**

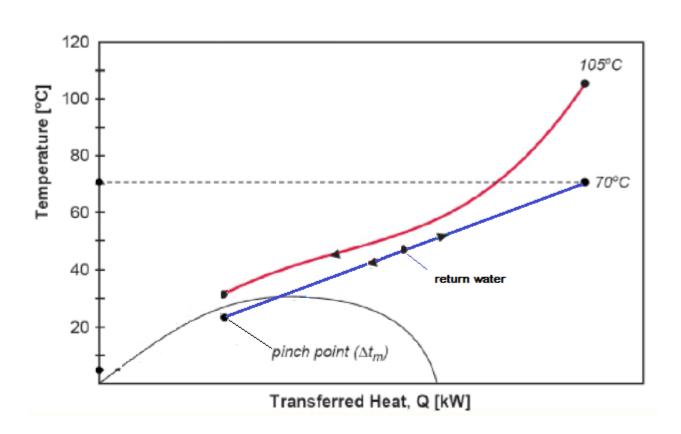


#### **BUSINESS IN CHINA**



Air source heat pump with circulating water

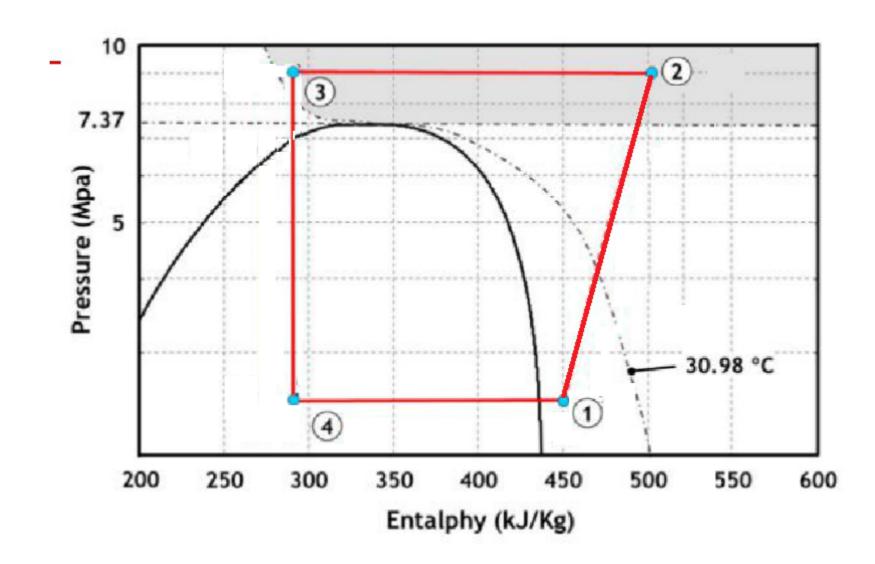
- Main point How to solve the problems of high temperature of returen water and increase CO2 cycle efficiency
- Solution-- add control of Water Circulation or gas cooler
- Take example of Water Circulation control system



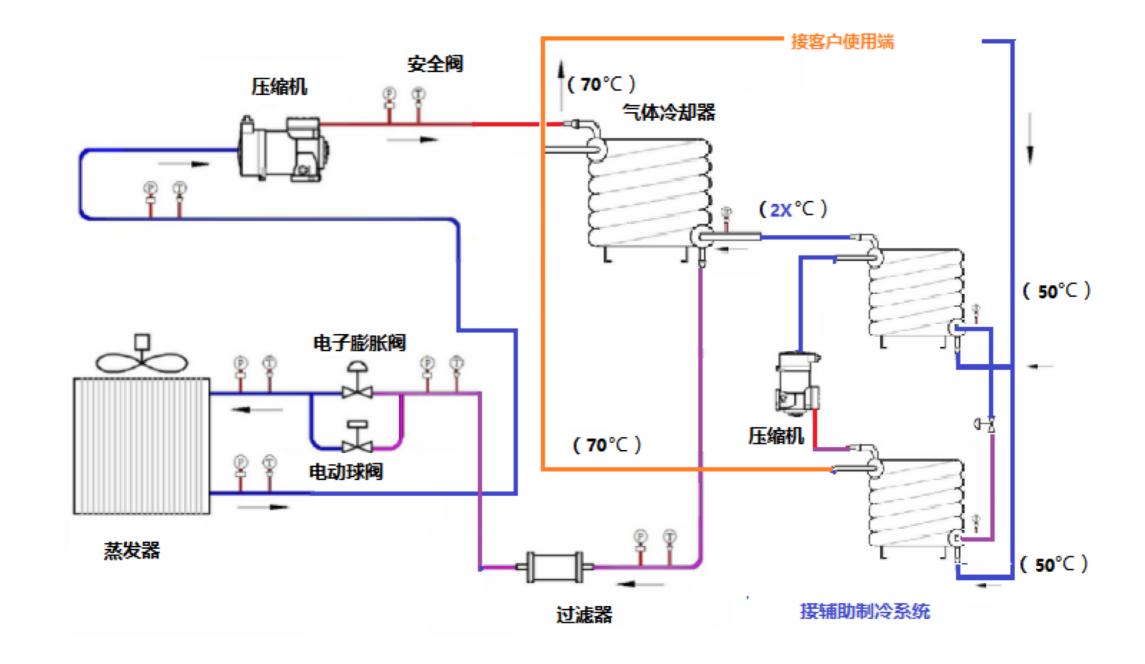










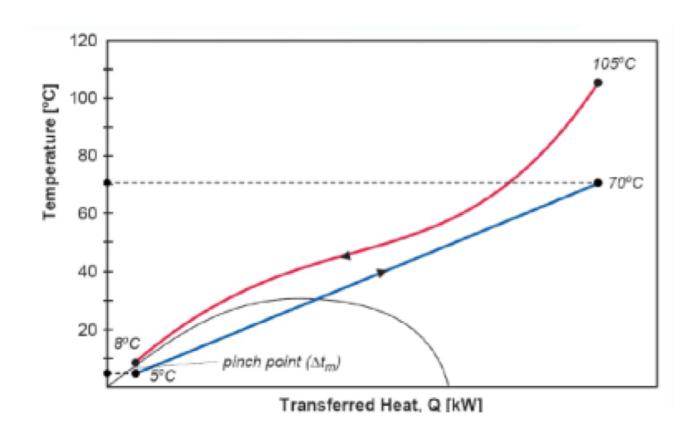


#### **BUSINESS IN CHINA**



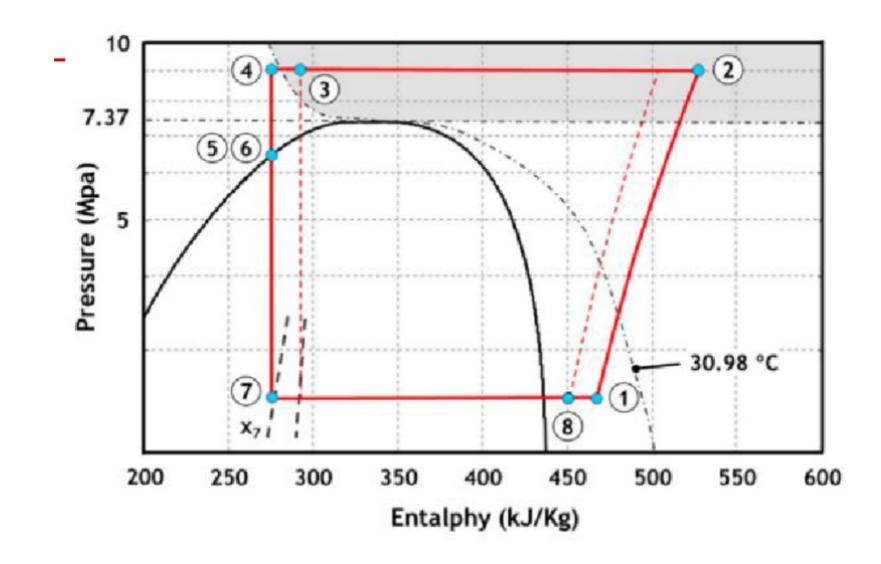
### Air source heat pump with tap water

- Key point how to improve the efficiency of CO2 cycle
- Take example of a transcritical CO2 heat pump with IHX

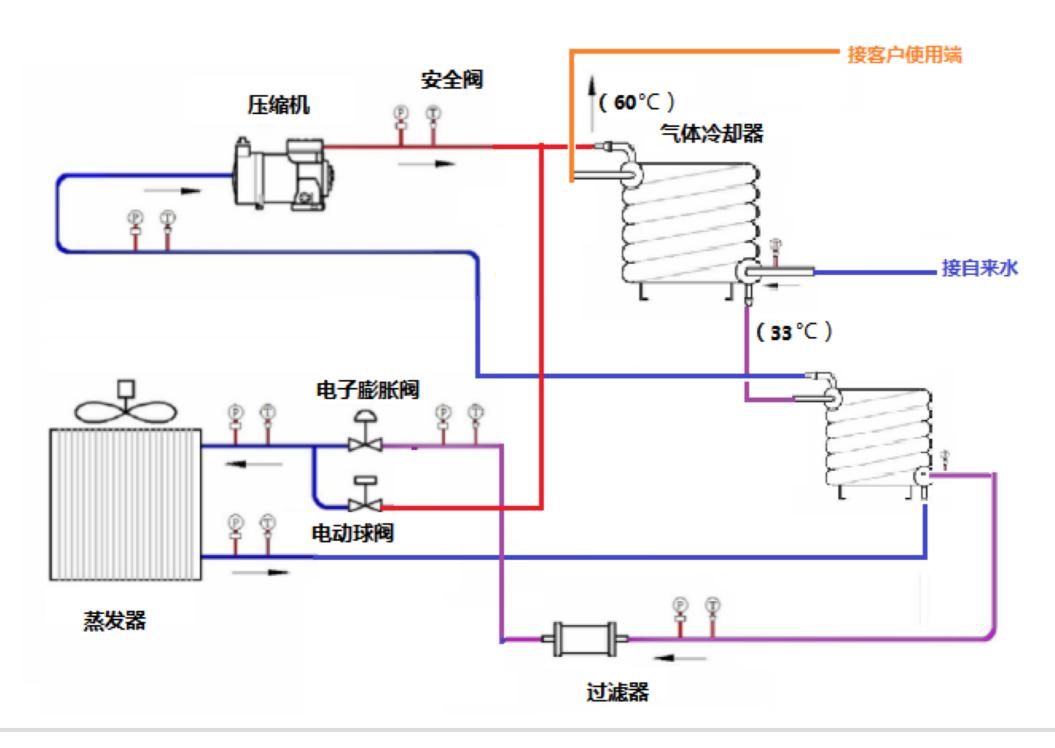












# ATMO sphere

#### **OPPORTUNITIES AND CHALLENGES IN CHINA**

If want to understand the CO2 heat pump opportunity in China, we have to understand heat pump market in China first.

- In South of China, peaple first accepts air source Heat pump 15 years ago .
- The application includes commercial hot water, direct fired dryer, family heating, etc. The main refrigerants is R22,R410a and R134a
- The manufacturer is concentrated in the south of China at least 300 factories.
- In the recent 5years, to solve the pollution of air in North of China, government invested a lot money for residentail heat pump.
- Regarding of CO2 heat pump, universities such as Xi'an, Tianjin, Qinghua have researched CO2 refrigeration systom for some years. I think universities and manufacture factories have mastered the core technology of CO2 system. And they are ready for mass production.
- ? The severe cold area in China is large ,but most of these area is underdevelopment. How can peaple buy CO2 heat pump machine.
- ? Government has invest huge money for normal heat pump market, can he invest more for CO2 heat pump.



### **OPPORTUNITIES AND CHALLENGES IN CHINA**

? Can find more opportunity for cold chain, commercial refrigeration, container refrigeration, transportation etc application?

picture of mass produciton from customer's production line







# ATMO sphere

#### **Castel FUTURE PLANS & NEXT STEPS**

- continue to develope more products for transcritical system.
- cooperate and support more facotories to develope CO2 heat pump.
- cooperate and support more facotories to develope CO2/NH3 Cascade system .
- try to get opportunity about cold chain , commercial refrigeration, container refrigeration , transportation etc application with CO2 .

